

## EXECUTIVE PROFILE



**Michael J. Walters, SIOR**, has achieved extensive knowledge of the State of Florida's commercial office markets during his 25 year career.

Walters is one of the founding principals of WGCompass Realty Companies, a regional real estate services firm with offices in West Palm Beach (corporate headquarters), Palm Beach Gardens, Stuart, Delray Beach and Naples.

Mr. Walters previously served 20 years as President of Walters/Gottlieb Partners, Inc. He has been responsible for the leasing and management of certain of Palm Beach County's most prestigious office developments, including the Phillips Point Office Complex in West Palm Beach, Palm Beach Park Centre on Palm Beach Island, and Golden Bear Plaza in Palm Beach Gardens. Presently, he is responsible for the leasing of such high quality office developments as Waterfront Clematis and One Clearlake Centre, both in West Palm Beach.

During the 15 years Mr. Walters was responsible for leasing the Phillips Point Office Complex, he negotiated and closed transactions with such firms as Slim Fast Food Company (corporate headquarters); Triarc Companies (corporate headquarters); Jacuzzi Brands (corporate headquarters); KPMG LLP; Greenberg Traurig P.A.; Gunster P.A.; Kaye Scholer LLP; Sonnenschein LLP; Marcum Rachlin LLP; Morgan Stanley; and, Club Corporation of America.

The past 10 years Mr. Walters has served in an exclusive brokerage capacity for Citigroup Global Markets Inc./Smith Barney Inc. in both the site selection and lease negotiation process for Smith Barney branch offices in the markets of Boca Raton, Delray Beach, West Palm Beach, Palm Beach Gardens, Stuart, Naples, Ft. Myers, Sarasota, Ft. Lauderdale, Plantation, Coral Springs, Orlando, Ocala, Ormond Beach, Jacksonville, Ponte Vedra Beach and Pensacola.

A member of the Society of Industrial and Office Realtors (SIOR), Palm Beach County's Business Development Board, and the City of West Palm Beach's Chamber of Commerce, Mr. Walters is a graduate of the University of Wisconsin, with a Bachelor of Science Degrees in English and in Political Science. He attended Marquette University's graduate school of business.

Mr. Walters resides in Delray Beach with his wife, Kathy, and sons, Jack, Corey and Ted.

Contact Info:  
Michael J. Walters  
(561) 721-7020 Direct  
(561) 721-7001 Facsimile  
mwalters@wgcompass.com